Directorate of Civil Aviation, Uttar Pradesh

Lucknow Airport, Lucknow

Tender Document

for

Air Ambulance Service in Uttar Pradesh during General Elections to the Lok Sabha 2019

1. Background:

Bids are invited from reputed Companies/Agencies/Firms to station one fully equipped & manned (with Air Crew and Medical & Paramedical team) Air Ambulance at Delhi/Lucknow/Prayagraj/Varanasi airport during General Elections to the Lok Sabha-2019, in the following dates:

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Phase of Lok Sabha Election</th>
<th>Location of Aircraft to be positioned</th>
<th>Dates on which aircraft to be provided</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.</td>
<td>Phase-V (06.05.2019)</td>
<td>Lucknow</td>
<td>05.05.2019 and 06.05.2019</td>
</tr>
<tr>
<td>6.</td>
<td>Phase-VI (12.05.2019)</td>
<td>Prayagraj</td>
<td>11.05.2019 and 12.05.2019</td>
</tr>
<tr>
<td>7.</td>
<td>Phase-VII (19.05.2019)</td>
<td>Varanasi</td>
<td>18.05.2019 and 19.05.2019</td>
</tr>
</tbody>
</table>

The air ambulance will be required to reach the designated place for lifting and bringing patients to identified health facility (anywhere in India) for treatment.

Eligible and qualified bidders are requested to submit their technical and financial bids (in separately sealed cover) placed in outer envelope duly marked to the Director, Civil Aviation, Uttar Pradesh on or before 09.04.2019 by 1.00 PM. All the bids received by due date will be opened at 3.00 PM on 09.04.2019 in front of bidders or their representatives.

2. Introduction:

Air Ambulance is a service, wherein a patient under critical or bedded condition is transferred from their home site to other location for medical treatment on an aircraft that has emergency facility on board. Air Ambulance will be fully equipped with ICU facilities (Ventilator/Oxygen) etc to ensure safe and effective treatment of patients during the flight, or up to the time they reach their destination. No matter what the condition of the patient is, and where they are supposed to be shifted, agency needs to do their best to airlift such patients and make them reach at a safer place, as quick as possible. Also, the air
ambulance should be equipped with cargo doors to enable easy movement of strictures and other instruments.

Air Ambulance should include the following:-

- Portable Emergency Ventilator
- Resuscitation Kit with Ventilator
- Emergency Kit with Ventilator
- ECG Machine
- Oxygen cylinder
- Wheel Chair Stretcher
- Scoop Stretcher
- Folding Stretcher
- Auto Loading Ambulance Stretcher
- Electrical Suction Pump
- Portable Patient Monitor
- Automatic External Defibrillator
- Any other Instrument deemed necessary for transportation of critically injured/ill patient

3. Eligibility Criteria:

- Bid Security only in form of Fixed Deposit Receipt (FDR) or Call Deposit Receipt (CDR) or Term Deposit Receipt (TDR) issued by a Scheduled bank in India of Rs. 50,000/- (Rupees fifty thousand only) in favour of “Director, Civil Aviation, Uttar Pradesh” payable at par at Lucknow.
- Bidder should be register/ incorporated in India (Relevant documents should be submitted)
- Bidder should have valid PAN card (Photo copy of the same should be submitted)
- Bidder should have past experience for running Air Ambulance Services in India/Abroad for last 2 years (Relevant documents need to be submitted)
- Bidder should submit last 3 (three) years audited annual report, balance sheet, profit & loss statements.
- Bidder should submit last 3 (three) years Income Tax Return (ITR).
- GST/VAT/Service Tax Registration of the bidder.
- Bidder should not be blacklisted by any state government, department of government of India/ any PSUs.
- Bidder should fulfill the requirements as prescribed by the regulatory authorities like DGCA etc.

4. Scope of Work:

The Service Provider is required to provide one Aircraft in form of Air Ambulance. Air Ambulance may be used for transferring patients to any location in the country as referred by specialists.

Once the call is received and informed about the medical condition of the patient needed to be airlifted, the Agency needs to inform/alert their medical team that studies the patient's medical history and prepares an action plan.

Onboard every air ambulance, there will be at least 2 highly qualified doctors or else one doctor & one paramedic to ensure proper medical assistance is given to the patient on board. All doctors & paramedics should have undergone rigorous training for emergency
rescue operations, flight safety operations etc. The team may include Cardiologist, Neurologist, Anesthesiologist, Orthopedic, Critical Care consultants. The Agency will be responsible for arranging replacement of air ambulance in time in case of any malfunctioning or in case of non-functionality. Failure to do so will attract cut in payment as well as levy of penalty as decided.

In case, L1 fails to provide the services for any reason whatsoever, then Directorate of Civil Aviation shall have all the rights to cancel the previous work order and to issue work order to L2 or L3 bidders for providing the said services.

Time Limit: Patient should be air borne within 25 minutes of the call received.

5. Financial Offer Format:

The bidder is required to provide financial bids (inclusive of all types of taxes) for Air Ambulance. The interested agency is required to fill the following table:

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Description</th>
<th>Amount (Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>I.</td>
<td>Aircraft Per hour flying charges* (including all taxes)</td>
<td></td>
</tr>
<tr>
<td>II.</td>
<td>Medical team charges per day (including all taxes)</td>
<td></td>
</tr>
<tr>
<td>III.</td>
<td>Minimum committed flying hours per day, if any (including all taxes)</td>
<td></td>
</tr>
<tr>
<td>IV.</td>
<td>Accommodation charges for crew and medical team, if any (including all taxes)</td>
<td></td>
</tr>
<tr>
<td>V.</td>
<td>Based on above, Total Cost to the Govt. for per day operation of 2 hours flying (indicative cost for evaluation purpose only)</td>
<td></td>
</tr>
</tbody>
</table>

Note:

(i) *Charges shall be paid only for actual deployment of services. Billing will be done on the basis of I to IV of 5 above.

(ii) Handling, Watch hour extension charges, any other charges shall be paid on actual basis on production of Bill and Receipt thereof.

(iii) Positioning and De-positioning of the aircraft shall be adjusted against committed flying hours.

(iv) Bidder is required to fill the above table completely.

(v) Sl. No. V. of above table will be the criteria for comparing financial bids.

6. Evaluation Criteria:

After opening Part-I (Technical Bid), the tender committee evaluate the bids and the eligible and qualified bids will be considered for financial bid opening. On the basis of total cost offered by technically qualified bidders (as mentioned in Sl. No. V. of above table) a list of L1, L2 & L3 will be made and work order shall be issued to the lower most bidder (L1). The selected bidder will be required at the time of signing of the Contract Agreement to submit Performance Bank Guarantee of 5% of total contract value valid for at least 60 days beyond the completion of all contractual obligations. After signing the Contract if the selected Agency fails to start the job as agreed, or any failure to abide by the terms & conditions, the Performance Security shall be forfeited by cancelling such award.
7. **Payments:**

The Service Provider will be paid phase wise on submission of invoice after completion of work assigned. All payments shall be made by Home Department, Govt. of Uttar Pradesh.

8. **Instructions to Bidders:**

(a) Bidder shall submit their bids in Two PARTS, each in a separate envelope super-scribed with Project name.

(b) PART-I: The envelope marked as 'Part-1 - Technical Bid' should contain all the supporting documents in support of eligibility requirements stated in para 3 above. Filling up prices in Part-I will render the bidder disqualified. All documents should be properly stamped and signed on each page.

(c) PART-II: Original copy of FINANCIAL BID as per the Format given in para 5 above with full price details. Envelop need to be super scribed as "Financial Bid".

(d) The envelopes containing Part-I & Part-II, of offer shall be enclosed in a larger envelope duly sealed and marked as "Tender for Air Ambulance Service in Uttar Pradesh during General Elections to the Lok Sabha-2019" and a statement "To be opened by addressee only" and the name and address of the Bidder.

(e) Both the two envelopes shall be put in an OUTER COVER sealed and addressed to the Director, Civil Aviation to the following address: Director, Civil Aviation, Uttar Pradesh, Lucknow Airport, Lucknow-226009.

(f) The outer and inner envelopes shall indicate the name and address of the bidder to enable the bid to returned unopened in the case it is declared "late" pursuant, and for similar purposes. If the outer envelope is not sealed and marked as above, Directorate of Civil Aviation, UP will bear no responsibility for the misplacement or premature opening of the Bid.

(g) Only detailed complete bids in the form indicated above received prior to the closing time and date of the bids shall be taken as valid. Bids sent through Fax/e-mail will not be acceptable. Bids are liable for rejection if they don't comply to the above norms regarding sealing, signing and proper packing.

(h) Bid security of unsuccessful bidders will be returned without any interest on completion of tender process. Bid security of successful bidders will be returned without any interest at the time of signing the contract with service level agreement and upon submission of Performance Bank Guarantee.

(i) Directorate of Civil Aviation, Uttar Pradesh reserves the right to modify, alter, and cancel the tender at any stage without assigning any reasons without any liability towards the bidder.

**Director**

**Civil Aviation, Uttar Pradesh**